

Randal G. Stutzman

Director

Randy Stutzman is a director at FMI, management consultants to the construction industry. As a specialist in corporate mergers, acquisitions, and strategy development, Randy helps contractors throughout the country develop and implement plans that are uniquely tailored to meet individual needs. This involves helping clients acquire additional businesses, sell existing business units, or ensure that profitable organic growth is achieved. In any case, the goal is always to maximize shareholders' value.

Randy grew up in a family-owned construction and development business. In 1978, he joined FMI and began working with contractor clients to help them better manage their businesses. In addition to his responsibilities as a consultant to individual contractors, Randy is responsible for FMI's merger and acquisition services for several industry segments. As an instructor for FMI seminars, Randy teaches and publishes subjects related to mergers and acquisitions in the construction industry, field productivity improvement, pricing and bidding strategies, financial management for contractors, field management training, integration of consolidated companies, and a number of other topics.

Randy is a graduate of Indiana University of Pennsylvania, holding a master of business administration. He received a bachelor's degree in business management from David Lipscomb University.



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