

## Lee D. Smither

### Director

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As a director with FMI, management consultants to the construction industry, Lee Smither helps construction companies and designers sharpen their management practices and corporate performance. He specializes in organizational consulting, developing and implementing strategic initiatives, and designing management development programs. Additionally, Lee serves as a facilitator and speaker for individual clients and many of the industry's associations. Experience in conducting seminars and speaking nationally makes him an effective and highly regarded speaker.

As project manager for numerous strategic improvement engagements, Lee has overseen client implementation efforts ranging in scope from a single project to a corporate division to an entire company. He has worked with a broad spectrum of industry firms, including many of the nation's largest general contractors, specialty constructors, and construction managers. Having worked in the industry prior to joining FMI, Lee has developed a practical and objective perspective.

Lee has published articles on a wide variety of topics in numerous construction trade journals such as *Transportation Builder*, *Midwest Contractor*, *Construction Weekly*, *Journal of Construction Accounting and Taxation*, and the *California Association of Building Contractors Newsletter*. Lee is a member of the National Association of Accountants and the Design Build Institute of America.

Lee holds a bachelor of arts degree in economics from North Carolina State University and a master of business administration degree from East Carolina University. In addition to serving on various local boards, he is a member of the Board of Advisors for the Construction Management Department at East Carolina University.



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